

Ref 1	Project title		MAT01/CZ/9/1 Social Partnership in vocational education in the Czech Republic; Co-operation in qualification development					
Name of legal entity	Country	Overall project value (EUR)	Proportion carried out by candidate (%)	No of staff provided	Name of client	Origin of funding	Dates (start/end)	Name of partners if any
Aequor	Czech Republic	350.000	15%	1	Czech Ministry of Education, Youth and Sports	Matra	2002-2004	NUOV SOL (St. Opl. Fonds Levensmiddelenindustrie) Vapro VEV/Kenteq
Detailed description of project						Type of services provided		
<ol style="list-style-type: none"> <li>1. Pre-accession project</li> <li>2. enhancement of the involvement of social partners in vocational education and training</li> <li>3. improvement of the labourmarket-orientation of vocational and professional education;</li> <li>4. development of procedures and a process-approach for the development of a modern qualification structure</li> <li>5. comparison and SWAT-analysis of the systems in The Netherlands and the Czech Republic</li> <li>6. Monitoring and control</li> </ol>						<p>Technical assistance for the NUOV (National Institute of technical and vocational Education);</p> <p>Responsible for and carrying out of the sectoral pilot in Food Industry</p> <p>Involvement of industrial companies and schools; building relations and carrying out depth-interviews</p> <p>System-comparison including a SWAT-analysis, using a specific assessment tool.</p> <p>Contributions to several conferences and training activities; organization of a study-visit to the Netherlands.</p>		

Ref 2	Project title		Multinational sector pilot					
Name of legal entity	Country	Overall project value (EUR)	Proportion carried out by candidate (%)	No of staff provided	Name of client	Origin of funding	Dates (start/end)	Name of partners if any
Aequor	Czech Republic	64.280	30%	1	National Institute for vocational and professional education NUOV	Ministry of Economic Affairs / CROSS Programmatic The Hague	2004 - 2005	Stichting Opl.fonds Levensmiddelenindustrie SOL KC Handel
Detailed description of project						Type of services provided		
<p>Goal of this "follow-up" project of the Matra Project was to improve operational co-operation of industrial companies and schools on the field of vocational education and training in The Czech Republic.</p> <ul style="list-style-type: none"> <li>- Finding interested partners in one or more companies and schools for a pilot</li> <li>- development of a cooperation approach including practical in-company training</li> <li>- exchange of executed systems in the Czech Republic and the Netherlands through a study visit</li> </ul>						<ul style="list-style-type: none"> <li>- <b>technical assistance of schools and NUOV</b></li> <li>- <b>creating relations for co-operation</b></li> <li>- <b>advisory</b></li> <li>- <b>presentations</b></li> </ul>		

Ref 3	Project title		COMAAE Conventions pour la Mobilité des Apprentis Agricoles en Europe					
Name of legal entity	Country	Overall project value (EUR)	Proportion carried out by candidate (%)	No of staff provided	Name of client	Origin of funding	Dates (start/end)	Name of partners if any
Aequor	EU (B, DK, D, F, L, A, P, Fin, UK, Hu	513.060	7%	1	EU Commision	Leonardo da Vinci program	2003-2005	10 international partners; Groenhorst college Stichting Uitwisseling Eures
Detailed description of project						Type of services provided		
<ul style="list-style-type: none"> <li>- The project was one in a series of 3, aiming at the improvement of the options for mobility of agricultural apprentices.. The series started with a study of the systems of apprenticeship in the participating EU-countries</li> <li>- The specific goal of this project was to develop tools and documents to facilitate mobility of apprentices (workers) and to make these accessible through internet. These documents consist mainly of models for contracts between the sending and receiving companies and schools or training institutes in the different countries.</li> <li>- Within the project a lot of effort has been done to analyze the complications concerning labourcontracts, assurances and social security which apprentices meet if they want to do a part of their education in a foreign company and/or training center.</li> </ul>						<ul style="list-style-type: none"> <li>- Organization of a multinational meeting</li> <li>- Formation of an expert committee in the Netherlands</li> <li>- Development and validation of models for mobility's in the participating countries</li> <li>- Exchange information about the different systems in the EU-countries</li> <li>- Dissemination activities</li> </ul>		

Ref 4	Project title		The Horseman project					
Name of legal entity	Country	Overall project value (EUR)	Proportion carried out by candidate (%)	No of staff provided	Name of client	Origin of funding	Dates (start/end)	Name of partners if any
Aequor	IRL NL HU B ESP	473.782	2	1	European Federation of Farriers	EU Leonardo da Vinci	2003 - 2005	Aoc Terra + 11 foreign partners in 4 countries
Detailed description of project						Type of services provided		
<ul style="list-style-type: none"> <li>- A starting analysis of the situation in the partner countries.</li> <li>- Evaluation of existing courses and horsemen study modules</li> <li>- Enhancing the accessibility and involvement of Travellers and Roma (Horsemen) concerning Horese Care training courses and qualifications.</li> <li>- Integration of practical knowledge and experience into the training program</li> <li>- Development of a common course program to be accredited by each training body in the partner countries.</li> <li>- Implementation of the common training course in three partner countries</li> </ul>						<ul style="list-style-type: none"> <li>- Information and consultancy on the development of an analysis-tool for comparison of the situation in different ountries</li> <li>- Consultation of the target group</li> <li>- development of professional profiles and qualifications</li> <li>- advisory on course development</li> <li>- dissemination activities</li> </ul>		

Ref 5	Project title		DASVENT (NL/05/B/F/FP/15/7528): Development of an accreditation system for Veterinary Nurse Trainers					
Name of legal entity	Country	Overall project value (EUR)	Proportion carried out by candidate (%)	No of staff provided	Name of client	Origin of funding	Dates (start/end)	Name of partners if any
Aequor	EU (NL, B, DK, F, IRL, IT, SE, UK)	489.139	7	1	EU Commission	EU Leonardo da Vinci	2005 - 2007	AOC Groenhorst college 10 EU-partners
Detailed description of project						Type of services provided		
<ul style="list-style-type: none"> <li>- The development of an accreditation system for Veterinary Nurse Trainers, based on an existing accreditation system used in the USA.</li> <li>- The system will be adapted for European purposes with the help of Vetnet, a stable European network of veterinary nurse trainers and associated institutes.</li> <li>- Formation of an accreditation board and visitation committee</li> <li>- Adaptation of the US-system to European standards</li> <li>- Development of a syllabus of European competences for veterinary nurses</li> <li>- Testing the developed system for acceptability</li> </ul>						<ul style="list-style-type: none"> <li>Technical assistance and advisory concerning qualifications and competences</li> <li>Development of assessment procedures</li> <li>Co-organization of transnational meetings</li> <li>Dissemination activities</li> </ul>		

Ref 6	Project title		Restructuring VET in the foodsector In the Tula Region in the Russian Federation					
Name of legal entity	Country	Overall project value (EUR)	Proportion carried out by candidate (%)	No of staff provided	Name of client	Origin of funding	Dates (start/end)	Name of partners if any
Aequor	NL -> Russian Federation	550.000	20	1	Federal gov. ; VET Agency and TULA region	NL CROSS	2005 - 2008	CAH (University of applied sciences in agrifood)  Stoas Hogeschool (ped. University)  SOL (Dutch foodsector training fund)
Detailed description of project						Type of services provided		
<ul style="list-style-type: none"> <li>- The development of market oriented VET in the food sector in the TULA-region in line with the former Delphi I and II projects concerning VET reforms;.</li> <li>- Connecting and improving cooperation of industry and VET schools.</li> <li>- Development of more competence-based VET, adapted to the needs of the labour market;</li> <li>- Reinforcement of the capacity of the regional VET schools</li> <li>- Training of VET professionals and teachers in development of competence based qualifications and curricula</li> <li>- Installation of a sector council for future cooperation of industry and VET</li> <li>- Development of a practical training facility (training company)</li> <li>- Testing the developed approach for acceptability and training people who will take care of the dissemination to other regions</li> </ul>						<p>Technical assistance and advisory concerning relations industry – VET and cooperation;</p> <p>Technical assistance concerning labour market analysis and the development of occupational profiles, qualifications and competences</p> <p>Advisory concerning curriculum development and practical training placements</p> <p>Technical assistance and advisory concerning the formation ,installation and agenda of a tripartite sector council</p> <p>Co-organization of transnational meetings</p> <p>Dissemination activities</p>		

Ref 7	Project title		Establishment of a National Authority for Qualifications In Romania					
Name of legal entity	Country	Overall project value (EUR)	Proportion carried out by candidate (%)	No of staff provided	Name of client	Origin of funding	Dates (start/end)	Name of partners if any
Aequor (Aequor services BV)	Rumania	Ca. 1.000.000	5%	1	Ministry of labour, Social solidarity and Family  Bucharest	EuropeAid 123485/D/SER/RO	2006-2007	Cinop  Span Consultants
Detailed description of project						Type of services provided		
<ul style="list-style-type: none"> <li>- The development of a coherent and transparent national qualifications framework for both initial and continuing vocational training, ensuring the recognition of the vocational competences and qualification acquired in different learning contexts – formal, not formal or informal.</li> <li>- To assist the NATB, acting as NAQ and the sectoral committees, to build their capacity concerning the development of the national qualifications system;</li> <li>- To assist the NATB/NAQ and the sectoral committees to develop and implement a methodological framework for the development of the national qualifications system, compatible to the EQF;</li> <li>- To assist the NATB/NAQ and the sectoral committees to develop the methodology for the creation and updating of the Professional Qualifications National register (PQNR) and to elaborate the PQNR data base specifications and requirements</li> <li>- To assist the NABT/NAQ to disseminate the projects results;</li> </ul>						<p>As a short term key-expert: Specifically the provision of technical assistance, advisory , training and guidance of the NATB sectoral committee concerning the development of a format and a number of competence based qualification profiles fitting into the ongoing developments in general and the project objectives in particular.</p>		

Ref 8	Project title		Towards an output oriented VET system in the Croatian Agrifood and Tourism sectors					
Name of legal entity	Country	Overall project value (EUR)	Proportion carried out by candidate (%)	No of staff provided	Name of client	Origin of funding	Dates (start/end)	Name of partners if any
Aequor (Aequor services BV)	NL -> Croatia	204.000	60	2	National VET Agency of Croatia Sector Councils	NL CROSS	2007 - 2009	Kenwerk Dutch VET colleges (AOC/ROC) Stoas Hogeschool (ped. University) SOL (Dutch foodsector training fund)
Detailed description of project						Type of services provided		
<ul style="list-style-type: none"> <li>- Strengthening the development of market oriented VET in the Agrifood and Tourism sectors in Croatia in line with the former CARDS projects concerning VET reforms and national Croatian policies;</li> <li>- Development of more competence-based VET, adapted to the needs of the labour market;</li> <li>- Reinforcement of the capacity of the National VET agency and the sector councils;</li> <li>- Technical assistance and advisory concerning labour market needs-analysis</li> <li>- Training of VET professionals and teachers in development of competence based qualifications and curricula</li> </ul>						<p>Project management.</p> <p>Technical assistance and advisory concerning relations industry – VET and cooperation;</p> <p>Technical assistance concerning labour market analysis and the development of occupational profiles, qualifications and competences</p> <p>Advisory concerning curriculum development and practical training placements</p> <p>Co-organization of transnational meetings</p> <p>Dissemination activities</p>		



Ref 9	Project title		Introducing the structure and experience of Colo and its members to the Vocational Qualifications Authority (VQA – MYK) of Turkey					
Name of legal entity	Country	Overall project value (EUR)	Proportion carried out by candidate (%)	No of staff provided	Name of client	Origin of funding	Dates (start/end)	Name of partners if any
Aequor	NL -> Turkey	108.704	33	2	Vocational Qualifications Authority VQA Ankara	NL G-to-G	2009 - 2009	Colo Kenwerk Aequor
Detailed description of project						Type of services provided		
<ul style="list-style-type: none"> <li>- The introduction of Dutch models and formats in the Agrifood and Tourism sectors in Turkey as a pilot for the development of a National Qualification Framework in Turkey.</li> <li>- Development of more transparent and coherent system of qualifications, build on occupational standards, developed by sector organizations of social partners, approved by the VQA (Ministry of Labor).</li> <li>- Reinforcement of the expertise and capacity of the VQA and the involved sector partnerships;</li> <li>- Technical assistance and advisory concerning labour market needs-analysis</li> <li>- Training of VET professionals and stakeholders in development of competence based qualifications and assessment standards (quality assurance).</li> </ul>						<ul style="list-style-type: none"> <li>Technical assistance and advisory concerning relations industry – VET and cooperation;</li> <li>Technical assistance concerning labour market analysis and the development of occupational profiles, qualifications and competences</li> <li>Advisory concerning curriculum development and practical training placements</li> <li>Co-organization of transnational meetings and studyvisits</li> <li>Presentations</li> </ul>		

Ref 10		Project title		<b>EMACustomizer</b> <b>(European Mobility Agreement Customizer)</b>				
Name of legal entity	Country	Overall project value (EUR)	Proportion carried out by candidate (%)	No of staff provided	Name of client	Origin of funding	Dates (start/end)	Name of partners if any
Aequor	NL	250.000	10%	2	EU Commission	LLP-LdV-ToI-2008-FR-117018	2008-2010	Representatives from a.o. FR,BG,BE,CZ,DK, AT,SP,LV,EE,SK,SE, PL,DE,
Detailed description of project						Type of services provided		

Although exhaustive figures about mobility in Vocational Education and Training are not available, it is estimated that an average of 1% of the learners go on a work placement to another EU country. The incentive policy of the European Commission has enabled to double the number of learners who go for a placement in a company between 2002 and 2005. A thorough enquiry (Move it) has pointed out several obstacles to mobility, among which legislative and administrative problems, necessary support in the management of placements as well as for mobility agreements that should be safe on a juridical point of view. These agreements should also take into account the legislation of both the sending and hosting countries.

In the framework of previous Leonardo Pilot projects (referent projects) we have attempted to raise this obstacle by working out such agreements: COMAAE agreements for apprenticeship in agriculture for 10 countries and mobility-EU- for agreements in full time Vocational Education and Training for 4 countries. The Mobility-EU project has also permitted to experiment the concept of a website including a «mobility agreement customizer», where all the people involved in mobility can work out specific agreements by using documents that have been validated by the competent authorities of both the sending and hosting countries

The objective of our project is to transfer this approach so that such agreements are put on line on our website : <http://www.european-mobility.eu> for a great number of business sectors and in all the EU countries. The partnership we have built relies on the competent authorities for such issues in each country, so that we can work in juridical optimal conditions. The website will be gradually up-dated as agreements are validated all along the 2 year project and once it is completed , so as to ensure the sustainability of the tools provided. Thus, an important obstacle will disappear, the target groups will find relevant practical information on our website and it will be possible for them to download reliable agreements that correspond to their own situation. Those agreements will not be “European” agreements; they will be “customized” agreements, allowing negotiated amendments that might be necessary between 2 countries **or** possibly even giving up “hazardous” mobilities. An essential obstacle to mobility will be raised by reassuring all the target groups in VET about legislative and administrative aspects respecting the subsidiarity principle as well as the distribution of competencies between the EU and the member states. Consequently, the number of mobilities should be increased and their quality enhanced significantly.

to transfer the outcomes of the COMAAE and Mobility-EU project for The Netherlands and to do this for various sectors of activity

- to participate in the 2 European seminars scheduled during the project.
- to ensure the dissemination of our project and outcomes all along the project
- to ensure the up-dating of the agreements ,which are necessary for the sustainability of the tools provided, once the project is completed.

Ref 11	Project title		Enterprise TVET Partnership-Food Processing					
Name of legal entity	Country	Overall project value (EUR)	Proportion carried out by candidate (%)	No of staff provided	Name of client	Origin of funding	Dates (start/end)	Name of partners if any
Aequor	NL -> Egypt	60.000	100%	5	TVET / ETP food Egypt	Co financing EU and Egypt TVET Twinning programme	2010 - 2010	ETP food Aequor
Detailed description of project						Type of services provided		
<ul style="list-style-type: none"> <li>Developing business models for the sustainability of both partners (income generating activities, commercial services...etc)</li> <li>Developing innovative methods of training implementation (apprenticeship within the industry) and to strengthen the linkage with the sector.</li> <li>Capacity building input for improving the quality of TVET delivery ( developing professional occupational profile, training of master trainers and trainers, benchmarking, recognition, certification and program materials)</li> <li>Promote Dutch knowledge and know-how in Egypt</li> </ul> <p>The aim of this partnership is a long term sustainable collaboration in the frame of training and education between AEQUOR organization and the ETP-Food representing the Food Processing sector in Egypt.</p>								

Ref 12	Project title		Improvement of training in Agriculture in Macedonia					
Name of legal entity	Country	Overall project value (EUR)	Proportion carried out by candidate (%)	No of staff provided	Name of client	Origin of funding	Dates (start/end)	Name of partners if any
Aequor	Macedonia	EUR 125.000	33%	1	Managing Authority of the IPARD Programme of the Macedonian Ministry of Agriculture, Forestry and Water Economy.	EVD NL G2G10/M K/8/3	Jan 2011 / sept 2012	VRIAN, WUR, (NL) FACE (MK)
Detailed description of project						Type of services provided		
<p>Capacity building of the Macedonian authorities in order to create an enabling environment for investments in modernisation of agriculture and knowledge based agriculture development. The Macedonian Managing Authority of the IPARD Programme has been given a critical assessment on the current situation regarding human resource capacity in agriculture, the institutional and legislative framework for education and training and the existing training system in agriculture;</p> <p>Results</p> <ul style="list-style-type: none"> <li>The Macedonian Managing Authority of the IPARD Programme has been supported in the preparation of a Training Strategy in Agriculture, including monitoring and evaluation indicators for its implementation and institutional arrangements to be developed;</li> <li>The Macedonian Managing Authority of the IPARD Programme has gained assistance in drafting of an appropriate methodology for further programming investments in training to be included in the IPARD Programme, including monitoring and evaluation indicators for its implementation;</li> <li>The Macedonian Managing Authority of the IPARD Programme (6-8 people) has been trained in order to increase its capacity in Vocational Training and Information Actions and in monitoring the implementation;</li> <li>The Macedonian Agency for financial support for agriculture and rural development (8 people) has been trained in order to increase its capacity in implementing Vocational Training and Information Actions and in control and monitoring of the implementation;</li> <li>The Macedonian agriculture faculties and institutes (including public advisory services) have been trained to develop capacities to design and implement agriculture training programmes and training modules (courses, seminars etc.).</li> </ul> <p>The tenderer is asked to give its opinion on the involvement of the National Extension Agency. The main project focus and the exact involvement of the project beneficiaries will be discussed with the project counterpart in the</p>						<ul style="list-style-type: none"> <li>Delivering content for project plan,</li> <li>Leading workshops on setting up an infrastructure for cooperation between industry and educational institutes.</li> <li>Other counseling activities</li> </ul>		

Ref 13	Project title		<b>Attractiveness, quality control and accreditation of placements in the green sector (AQUAP)</b>					
Name of legal entity	Country	Overall project value (EUR)	Proportion carried out by candidate (%)	No of staff provided	Name of client	Origin of funding	Dates (start/end)	Name of partners if any
Aequor	NL	345.000	15%	1	AOC-raad	<i>Agreement No 2009-1-NL1-LEO05-01625</i>	1/10/2010-30/09/2012	AOC-raad/ EEP/ DE/HU/SK/TR/IT
Detailed description of project						Type of services provided		
<p>The project works on improvement of quality aspects of placements abroad, increase of available enterprises for students (preferable by an interface that 'connects' databases of partners), training of entrepreneurs as coach, motivation and preparation of students for a placement abroad, spread of information, evaluation of the activities.</p>						<p>Dutch approach concerning accreditation of placement companies; Criteria for assessment of companies; Entrance to public register of approved companies. Format aquap database.</p>		

Ref 14	Project title		Quality Assurance Foreign Placement (QAFP)					
Name of legal entity	Country	Overall project value (EUR)	Proportion carried out by candidate (%)	No of staff provided	Name of client	Origin of funding	Dates (start/end)	Name of partners if any
Aequor	NL	390.680	40%	1	NA LdV	2012-1-NL1-LEO05-08712	1/10/12-30/09/2014	
Detailed description of project						Type of services provided		
<p><u>Objective:</u> to discuss and to agree upon accreditation of placement companies in Europe and to establish sustainable cooperation on this theme in Europe.</p> <p><u>To realise this objective we work on:</u></p> <ul style="list-style-type: none"> <li>- Development of a net of institutions (partners) in Europe that can and will accredit placement companies (a network takes care for exploitation and maintenance)</li> <li>- Development of common criteria, and a common procedure for accreditation of companies</li> <li>- Monitoring of companies and the quality of practical learning</li> <li>- To discuss and propose a European label or qualification of accredited companies</li> <li>- Expansion of work placement opportunities for students (databank, data exchange), the number of accredited placement companies, and of colleges that open their placement information and offer coach training</li> </ul>						<p>Dutch approach concerning accreditation of placement companies; Criteria for assessment of companies; Entrance to public register of approved companies. Format aquap database.</p> <p>Protocol partnerships</p>		

# Aequor/TVETxp

Ref 15	Project title							
Name of legal entity	Country	Overall project value (EUR)	Proportion carried out by candidate (%)	No of staff provided	Name of client	Origin of funding	Dates (start/end)	Name of partners if any
Aequor	NL							
Detailed description of project						Type of services provided		